

Colin Jennings

Milwaukee, WI | (612) 719-9106 | Colinjennings25@gmail.com

EDUCATION

MARQUETTE UNIVERSITY, Milwaukee, WI

Bachelor of Science in Business Administration | **Dual Major: Finance & Real Estate** | May 2026

Relevant Coursework: Real Estate Financial Modeling, Real Estate Finance, Real Estate Development, Corporate Finance, Real Estate Case Competition

SKILLS

Microsoft Excel, Real Estate Modeling, GIS, Microsoft Power BI, JavaScript

PROFESSIONAL EXPERIENCE

Right of Way Intern | **WSB**, Golden Valley, MN

May 2025 – August 2025

- Researched property ownership and title information for 40-50 parcels involved in highway right-of-way projects using GIS mapping software and county assessor databases.
- Analyzed deed records and title searches to identify ownership structures, existing easements, and property encumbrances for acquisition planning.
- Created and maintained 10 Excel-based tracking systems to organize parcel data, ownership records, and project timelines for the acquisition team.
- Participated in 5 field site visits to document property conditions and meet with landowners during the acquisition process.

Sales Associate | **Ace Hardware**, Minnetonka, MN

May 2023 – August 2023

- Provided customer service and product recommendations to customers in a retail hardware environment.
 - Maintained inventory organization and assembled product displays.
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REAL ESTATE ANALYSIS & PROJECTS

Multifamily Acquisition Financial Model | **Marquette University**

Real Estate Financial Modeling (REAL 4061) | April 2025 – May 2025

- Built financial model from scratch in Excel to analyze a 50-unit multifamily property acquisition, including 10-year cash flow projections and multiple exit scenarios.
 - Researched comparable properties and local market data to develop rent projections, operating expense assumptions, and capital expenditure budgets.
 - Modeled various debt structures and analyzed both levered and unlevered return metrics to determine optimal financing approach.
 - Performed sensitivity analysis on key variables including rent growth rates, vacancy assumptions, exit cap rates, and interest rates to assess investment risk.
 - Presented investment recommendation based on NPV, IRR, and payback period analysis in a written investment memo and formal class presentation.
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ACTIVITIES

Commercial Real Estate Club

Active Member | August 2023 – Present

- Attended 2025 ULI Conference in San Francisco and participated in NAIOP student case competition.
- Attended property tours and networking events with Milwaukee-area professionals.

Investment Club

Active Member | August 2023 – Present

- Competed in semester-long stock and cryptocurrency trading competition, managing virtual portfolio.